

*The Kīnā'ole Family of Companies offers a broad range of cost exceptional end-to-end environmental services that are dedicated to helping clients solve the complex challenges created by today's rapidly changing global business environment. We leverage our expertise, experience, and cutting edge technologies to deliver innovative, cost-saving solutions that meet and exceed our client's expectations. This results in long-term solutions that allow our clients to focus on their core business areas.*



## ENVIRONMENTAL SERVICES

- ▶ Preliminary Assessments, Inspections, & Site Investigations (PA/SI)
- ▶ Remedial Investigation & Feasibility Study (RI/FS)
- ▶ Proposed Plan/Records of Decision (PP/RODs)
- ▶ Land Use Control Implementation Plans (LUCIPs)
- ▶ Natural & Cultural Resources
- ▶ Environmental Remediation: Soil, Sediment, Groundwater, Air, & Vapor Intrusion
- ▶ Environmental Policy & Compliance (CERCLA, RCRA, FUDS, NEPA, Audits, Program Support, Environmental Management Systems)
- ▶ Optimization
- ▶ Five Year Reviews / Periodic Reviews
- ▶ Munitions Response Services including Unexploded Ordnance Investigation, Detection, Disposal, & Construction Support
- ▶ Munitions Constituent (MC) Contamination, Investigation, & Remediation
- ▶ Surface, Underwater, & Range Clearance
- ▶ UXO/MEC Avoidance for Construction Support Surveys, & Escort Duties

## KĪNĀ'OLE FAMILY OF COMPANIES

HGS, LLC	GPSI, INC.	GY6, LLC	Marianas Solutions, LLC	Blackwell DV, LLC
(NHO, 8(a), SDB)	(NHO, 8(a), SDB, HUBZone)	(NHO, 8(a), SDB)	(NHO, SDB, 8(a) pending)	(NHO, SDB, 8(a) pending)
CAGE: 778J3	CAGE: 6A1A4	CAGE: 8Q900	CAGE: 9LW37	CAGE: 8T4B8
UEI: N18QTR8HAZL5	UEI: RLGE7MK76X4	UEI: S4Y4KF6N82K1	UEI: D1AFC3KRG167	UEI: TCLELVW49KA7

## CONTACT KĪNĀ'OLE

Leon F. De Souza	Jessica Matthews (Pacific)	Keisha Harris-Stokes	Amir Matin	Larry Jaramillo (Contracts)
P: (303) 475-3778	P: (760) 504-7316	P: (410) 458-9585	P: (916) 718-0714	P: (210) 316-4875
E: ldesouza@kinaole.com	E: jmatthews@kinaole.com	E: kstokes@kinaole.com	E: amatin@kinaole.com	E: ljaramillo@kinaole.com

The Kīnā'ole Family of Companies (Kīnā'ole) are NHO, certified 8(a) and HUBZone small disadvantaged businesses providing end-to-end professional, technical, management, environmental, and construction/O&M services for the Department of Defense (DoD) and other federal agencies CONUS and OCONUS. Customers can expect Kīnā'ole companies to deliver quality, value-added services, solutions, and products that meet mission requirements. To learn more about our services and capabilities, visit [www.kinaole.com](http://www.kinaole.com).

Kīnā'ole is a subsidiary of the Kīnā'ole Foundation, a 501(c)(3) non-profit Native Hawaiian Organization founded in 2006 and based in Honolulu, HI. The Kīnā'ole Foundation was created to support programs promoting social and economic advancement for the people of Hawaii.

# CONTRACTING WITH KĪNĀ'OLE

A Native Hawaiian Organization (NHO)



As Native Hawaiian Organization (NHO), SBA Certified 8a Program Participant small businesses, the Kīnā'ole Family of Companies offers the ability to provide rapid, cost-effective contracting solutions through direct awards.

NHO 8(a) Sole Source Award guidance in 13CFR124.506(b)(2) and 13CFR124.517(a) allows Kīnā'ole companies the unique ability to receive direct awards up to \$100M that cannot be protested because of our NHO 8(a) status. Using this method provides our customers the ability to procure services rapidly, at fair and reasonable prices, and with fewer uncertainties compared to the competitive bidding process across all requirements.



## NHO 8(a) PROGRAM ADVANTAGE

The NHO 8(a) direct award process can accelerate the procurement cycle by as much as 120 days compared to traditional procurement methods. This helps reduce cost, reduce risk of protests, and enables projects to begin more quickly for our customers.

### NHO 8(a) Direct Award vs. Traditional Procurement (Minimum days to contract award)



The NHO 8(a) direct award option can significantly shorten the procurement cycle, reduce cost, and enable work to start sooner.

## BENEFITS OF CONTRACTING WITH KĪNĀ'OLE

- **Authorized for direct awards up to \$100M** without Justification and Approval per Section 823 of the 2020 National Defense Authorization Act (NDAA) 2020.
- **Immunity from protests** challenging the eligibility for direct awards made to Kīnā'ole companies [13CFR124.517(a)].
- **Exemption** from competitive bid limitations on DoD contracts.
- **Eligibility for incentive payments** up to 5% of the total contract value for DoD contracts (DFARS 252.226-7001).
- **Support small business goals.** Earn credit toward socially and economically disadvantaged business requirements.

## NHO 8(a) DIRECT AWARD PROCESS

- 1 Customer requirements, timeline, and costs are identified and a SOW is developed.
- 2 Contracting Officer contacts SBA for acceptance of NHO 8(a) sole source.
- 3 RFP is prepared and issued to Kīnā'ole company as a NHO 8(a).
- 4 Kīnā'ole company submits proposal to Contracting Officer in response to RFP.
- 5 Contract is negotiated and awarded to Kīnā'ole company and work performance begins.